











# MAGANDA MAKERS BUSINESS SUPPORT SERVICES

1. MORRGUL

https://morrgul.com.au/

Location: Broome (main office)

Product: Business advice and mentoring providing support for new & existing aboriginal businesses including:

- Business planning for your new or existing business
- Tendering
- Grant applications for funding projects
- Assistance starting up and implementing new businesses on the Dampier Peninsula
- Business mentoring and support
- Bookkeeping support for start-up businesses

Pricing: Free

Operation: Kimberley-wide with service provision. Morrgul is a joint venture of Waardi Corporation and KPP Business Development and was initially funded from Woodside royalties. In 2017, Morrgul commenced delivering the Department of Primary Industries and Regional Development's (DPIRD) Aboriginal Procurement Advisory Service across regional WA. This program is currently complemented in the Kimberley by the Department of Finance's Aboriginal Business Capability Program, which commenced in 2020. Morrgul is a registered Not for Profit.

### 2. KPP BUSINESS DEVELOPMENT

Location: Broome and Perth offices

Product: Management and HR consultancy providing high-level strategic assistance – primarily for larger businesses, rather than SMEs.

Pricing: Fee for service

Operation: Kimberley wide and beyond and provides strategic planning and advice to government and larger corporations











### 3. MANY RIVERS

https://manyrivers.org.au/

Location: Broome and Kununurra

Product: Many Rivers provides Microenterprise Development and Community Economic Development support to Indigenous and other Australians who want to access intensive mentoring and business planning assistance, plus microloans up to \$5000 and pro-bono legal support

Pricing: Free for indigenous and low-income clients

Operation: Kimberley-wide with both reps located in Broome. Many Rivers is a registered Not for Profit.

## 4. BROOME CHAMBER OF COMMERCE AND INDUSTRY

https://broomechamber.com.au/

Location: Broome

Product: Workshops and member service provision and moving in to providing business

assistance for members

Pricing: Free to business members

Operation: Confined to Shire of Broome businesses











# 5. EAST KIMBERLEY SMALL BUSINESS SUPPORT (KSBS)

https://iba.gov.au/

Location: Broome office

Product: Business advice and support, networking, workshops, business loan product >\$20K

Pricing: Free (Federal funding)

Operation: Kimberley wide providing business advice, support, mentoring, training and workshops (in person and online), for new & existing indigenous businesses. Not focussed on nano/micro businesses.

Location: Kununurra

Product: Advocacy and representation for Kununurra business members and operation of the Buy-local program. Hosts regular Business after Hours networking events.

Pricing: Free for members

Operation: Kununurra and Wyndham

# 6. KIMBERLEY SMALL BUSINESS SUPPORT (KSBS)

https://www.ksbs.com.au/

Location: Kununurra office

Product: Business advice, support, training and workshops; maximum number of sessions per year (2) that can be accessed by a business owner

Pricing: Free (State funded)

Operation: Kimberley wide, funded by WA SBDC (Small Business Development Corporation)





#### 7. INDIGENOUS BUSINESS AUSTRALIA

https://iba.gov.au/

Location: Broome office

Product: Business advice and support, networking, workshops, business loan product >\$20K

Pricing: Free (Federal funding)

Operation: Kimberley wide providing business advice, support, mentoring, training and workshops (in person and online), for new & existing indigenous businesses. IBA for the most part serve Aboriginal clients who already have capacity and capability to build to a SME or larger business. Not focussed on nano/micro businesses.

## 8. ENTERPRISE PARTNERSHIPS WA

www.epwa.org.au

Location: Perth

Product: Microenterprise incubators in remote communities for indigenous mob

Pricing: Free

Operation: Activate entrepreneurship in remote Aboriginal communities by supporting community-led microenterprises that foster health and well-being. Currently 2 specific incubator projects in East Kimberley: Op Shop + Bush Products (Balgo) and Op Shop + Photography Collective (Kalumburu).













#### 9. KIMBERLEY LAND COUNCIL

https://www.klc.org.au/cultural-enterprises

Location: Broome and Kununurra offices

Product: Indigenous enterprise development – particularly with land management; providing practical on-ground enterprise development assistance to prescribed body corporates (PBCs), traditional owners and ranger groups

Pricing: Free

Operation: Kimberley-wide, now that native title is 95% determined across the Kimberley, KLC is moving in to the enterprise space, helping mob to development cultural enterprises that utilise the land returned to them through native title.

# 10. WINUN NGARI ABORIGINAL CORPORATION BUSINESS INCUBATION PILOT

https://www.winunngari.org.au/cdp-business-incubator-pilot

Location: Derby

Product: Business support, advice, starting capital, coaching, mentoring for CDP indigenous

clients starting a business

Pricing: Free

Operation: Business Incubation Hub in Derby, funded through NIAA











#### 11. NATIONAL INDIGENOUS AUSTRALIANS AGENCY

https://www.niaa.gov.au/

Location: Broome and Kununurra

Product: Economic Development Arm - business grants for indigenous business owners,

business proposal support

Pricing: Free

Operation: Kimberley wide, supporting ATSI entrepreneurs and communities to take advantage of commercial opportunities and to start and expand businesses, including through leveraging land assets and cultural knowledge

## 12. MAKE IT HAPPEN HQ ACCELERATOR PROGRAM

https://www.makeithappenhq.com.au/accelerator-program

Location: Broome

Product: 10 week program, for Indigenous entrepreneurs and businesses to provide business owners with ongoing development, support, mentoring, and tools to grow ideas and businesses.

Pricing: Free (is privately funded)

Operation: Kimberley wide, partnered with Investible. First 2 programs ran in 2021.



# 13. WAITOC: WESTERN AUSTRALIAN INDIGENOUS TOURISM COUNCIL

https://www.waitoc.com/

Location: Perth with support hubs in Broome and soon Kununurra

Product: Peak representative for Aboriginal tours and experiences in Western Australia, promote authentic cultural experiences at a state, national and international level, provide marketing support (for example, brochures, website) for cultural tourism businesses

Pricing: Some free services and some fee for service, annual membership fee

Operation: Serves Kimberley wide, but operation is based in Perth, no Kimberley office at present, Aboriginal Tourism Business Member services